



www.oshawagenerals.com  
905-433-0900

Generals Hockey Inc.  
Tribute Communities Centre  
99 Athol Street East Oshawa  
Ontario L1H 1J8



Memorial Cup Champions  
1939-1940-1944-1990-2015

## **Oshawa Generals Corporate Partnerships Intern**

The Oshawa Generals Hockey Club is looking for an enthusiastic individual with a passion for sports, sales, marketing, and corporate partnerships who is interested in gaining experience in business side of the sports industry.

The successful candidate will improve their skills, have the opportunity to develop and execute their own ideas, create contacts in the sports industry, and experience a professional sports setting.

### **Description of Organization**

The Oshawa Generals Hockey Club is a member of the Ontario Hockey League (OHL) and Canadian Hockey League. Established in 1937, the Oshawa Generals are an integral part of the Oshawa and Durham Region community.

The positive development of hockey players both on and off the ice is our focus, giving the players outstanding facilities and coaches to master their craft while being key members of the community. A winning attitude runs deep within the Generals organization having won 13 OHL Championships and 5 Memorial Cups.

### **Responsibilities:**

The CP Intern will work closely with the Manager of Corporate Partnerships to plan, produce and execute all activations with Oshawa Generals partners. Other duties will include, but not limited to:

- Attend all 17-34 Oshawa Generals home games which are frequently on evenings, weekends and holidays
- Setup and activate game day concourse sponsorship
- Cold call local businesses
- Train to understand ticket and marketing sales strategies
- Attend partnership events

### **Qualifications:**

- Must have an interest in sales and marketing
- An interest and knowledge of hockey and its culture is strongly preferred
- Strong verbal and written communication
- Strong work ethic, positive attitude and enthusiasm
- Must to able to operate in a team environment
- Ability to complete tasks with minimal supervision



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- Organization and problem-solving abilities
- Ability to generate and implement creative ideas
- Commitment to the organization
- Make quick decisions under pressure
- Desire to learn and work in a fast-paced environment
- Demonstrate professional demeanour in the workplace

If you are interested in this immersive learning, personal growth and networking opportunity in the sports industry, please send a resume and cover letter to:

**Eric Ebenbauer**  
**Manager, Corporate Partnerships**  
[eebenbauer@oshawagenerals.com](mailto:eebenbauer@oshawagenerals.com)

The Oshawa Generals are an equal rights employer that is committed to accessibility and meeting the needs of all individuals. Please make us aware of any need for accommodation.



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